



Excelsior Trustee Information

Excelsior Trust is seeking Trustees with experience in some of the following disciplines:-

Responsibilities:

Commercial Strategy: Provide strategic oversight and input into the development and implementation of commercial strategies to diversify revenue streams and maximize income generation opportunities.

Business Development: Support the identification and pursuit of new business opportunities, partnerships, and revenue-generating ventures aligned with the trust's mission and objectives.

Financial Management: Collaborate with the Board and senior management to monitor financial performance, budgets, and financial sustainability, ensuring prudent financial management and accountability.

HR Management: Provide guidance and oversight on human resource management policies, procedures, and practices, including recruitment, training, performance management, and employee relations.

Governance and Compliance: Ensure compliance with relevant legal and regulatory requirements, as well as adherence to best practices in governance, risk management, and transparency.

Strategic Planning: Contribute to the development and implementation of the trust's strategic plans, providing input on commercial, business, and HR-related objectives and initiatives.

Stakeholder Engagement: Engage with stakeholders, including donors, partners, volunteers, beneficiaries, local and national maritime organisations to foster positive relationships and enhance the trust's reputation and impact.

Board Participation: Actively participate in Board meetings, committees, and strategic discussions, providing expertise and insights on commercial, business, and HR matters. Monthly meetings take place in Lowestoft or Norwich, or on-line.

Qualifications:

Demonstrated expertise in commercial strategy, business development, and HR management, ideally within the charity sector.

Strong understanding of financial management principles and practices, with the ability to analyse financial data and make strategic recommendations.

Experience in governance, compliance, and risk management, with knowledge of legal and regulatory requirements applicable to charitable organizations.

Excellent communication, interpersonal, and leadership skills, with the ability to collaborate effectively with diverse stakeholders and volunteers.

Strategic thinker with a results-oriented approach and a commitment to driving organizational growth and impact.

An interest in sailing, boat building, and sail training would be a distinct advantage.

Application Process:

To apply for this role, please submit your CV and a cover letter outlining your relevant experience and motivation for joining The Excelsior Trust as a Trustee/ Director with a focus on commercial, business, or HR matters.

Applications should be sent to:- john.irving54@me.com

Deadline for Applications: 31st March 2024

The Excelsior Trust is committed to diversity, equity, and inclusion. We encourage applications from individuals of all backgrounds and experiences.

www.theexcelsiortrust.co.uk

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